

## Designing Your Value Proposition - Advantage Workshop

Date

Thursday April 22, 2021 2:00pm to 3:00pm

### Description

Presenter: [Amy Skeoch](#)

This workshop introduces U of G research teams to tools that will clearly communicate the potential impact of their work and enable them to write value-focused grant applications. Teams will also discover how clear communication and persuasive value propositions can mobilize teams and external partners more successfully.

In this FREE online workshop, U of G research teams will:

- Craft project descriptions to effectively communicate pertinent information using a step-by-step process; and
- Articulate, both verbally and in writing, why solving specific research problems matters and should be supported.

Please register via the [Eventbrite page](#). A meeting link will be emailed to registrants prior to the workshop.

Questions? Contact [accel@uoguelph.ca](mailto:accel@uoguelph.ca)

[Click here to learn more about this alert](#)

### Attachment(s)

Attachment



[Standard](#)

Size

691.16 KB

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Alert Classifications **Category:**

Workshops and Events

#### Disciplines:

Health and Life Sciences

Humanities

Information and Communications Technology

Physical Sciences and Engineering

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Social Sciences

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